

# UNAUDITED RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2023

## CHAIRMAN'S STATEMENT

Tanzania Portland Cement Public Limited Company (TPCPLC) continues to deliver strong operating results when compared to the same period in year 2022. The Company has experienced a rather stable growth of sales volume and revenue compared to the same period in 2022. During this period revenue increased by 8%.

This increase is mainly due to the process improvement and cost control in our production. Plant availability and efficiency played a vital role to the improved performance in the first half of year 2023. On top of the operational excellence, the Company continued to improve in the area of Health and Safety, with ZERO loss of time to injury (LTI) recorded in 2023.

The Company continues to focus on customer service, selling new products within our high quality portfolio. We maintain strong customer relationships to enable TPCPLC to demonstrate its strength as the leading player in the industry.

### Prospects

In spite of the cement demand growing slowly this year, we are optimistic about the second half of the year. TPCPLC will continue to work on improving efficiency and operating performance.

### Appreciation

The Board would like to thank all its stakeholders for their support. We have every confidence that TPCPLC will continue to deliver value for the shareholders and community in the future.

BY ORDER OF THE BOARD

  
Hakan Gurdal

Chairman of the Board

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30 JUNE 2023

TZS '000	2023	2022
Revenue from contracts with customers	246,284,758	227,512,642
Cost of sales	(166,235,904)	(149,714,492)
Gross profit	80,048,854	77,798,150
Other operating income	1,620,524	757,134
Selling and marketing expenses	(1,468,800)	(1,413,469)
Administrative expenses	(12,026,402)	(10,468,251)
Other operating expenses	(1,294,037)	(1,502,923)
Operating profit	66,880,139	65,170,641
Finance income	1,481,873	1,710,838
Finance costs	(308,890)	(639,468)
Net gain on foreign currency translation	3,976,167	1,059,686
Profit before tax	72,029,289	65,301,697
Income tax expense	(22,026,418)	20,248,978)
Profit for the year	50,002,871	47,052,719

## STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2023

TZS '000	2023	2022
<b>ASSETS</b>		
Non-current assets		
Property, plant and equipment	136,081,672	140,402,982
Intangible assets	797,217	909,928
Leasehold land	967,009	994,855
Right of Use assets	2,669,129	5,998,854
Other financial assets	428,000	634,000
	140,943,027	148,940,619
Current assets		
Inventories	103,507,384	86,107,493
Trade receivables	60,698,079	50,847,000
Other short-term operating receivables	14,974,204	19,540,157
Other financial assets	600,000	600,000
Cash and cash equivalent	72,379,452	58,774,862
	252,159,119	215,869,512
<b>TOTAL ASSETS</b>	<b>393,102,146</b>	<b>364,810,131</b>
<b>EQUITY AND LIABILITIES</b>		
Equity		
Authorised, issued and fully paid-up share capital	3,598,462	3,598,462
Retained earnings	275,973,475	245,519,940
<b>TOTAL EQUITY</b>	<b>279,571,937</b>	<b>249,118,402</b>
Non-current liabilities		
Lease liabilities	2,971,881	6,145,443
Employment benefit liabilities	5,710,604	5,545,983
Provision for quarry site restoration	4,721,748	3,778,949
Deferred income tax liability	8,624,404	10,435,603
	22,028,637	25,905,978
Current liabilities		
Lease liabilities		
Current income tax payable	-	769,868
Trade and other payables	88,607,281	86,247,190
Dividend payable	2,894,291	2,768,693
	91,501,572	89,785,751
<b>TOTAL LIABILITIES</b>	<b>113,530,209</b>	<b>115,691,729</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>393,102,146</b>	<b>364,810,131</b>

