

PRECISION AIR SERVICES PLC

**HIGHLIGHTS OF THE YEAR
31 DECEMBER 2022**

FINANCIAL HIGHLIGHTS

	31-Dec-22	31-Dec-21
	TZS '000	TZS '000
Revenue		
Passenger	94,239,311	54,410,434
Interline Commissions	29,861	4,286
Freight & Mail	868,106	721,496
Cancellation income	922,508	874,216
No show fees & other Charges	1,534,090	1,147,594
Passenger tickets writeback	3,838,897	3,673,072
Fuel Surcharge	16,323,247	10,321,548
Total	<u>117,756,020</u>	<u>71,152,646</u>
Direct expenditure	114,318,100	77,476,203
Gross profit (loss)	<u>3,437,920</u>	<u>(6,323,557)</u>
Gross profit margin %	3%	-9%
Operating Profit(loss)	(14,549,385)	(24,925,799)
Profit (loss) before income tax	(30,198,655)	(43,162,120)
Income tax (charge) /credit	58,878	35,576
Profit(loss) for the year	<u>(30,139,777)</u>	<u>(43,126,544)</u>
Comprehensive income	-	-
Total comprehensive profit (loss)	<u><u>(30,139,777)</u></u>	<u><u>(43,126,544)</u></u>

OPERATING STATISTICS

Passengers	479,658	285,196
Revenue Passenger Kilometre (RPK's) ('000)	214,633	138,010
Available Seats Kilometre (ASK's) ('000)	333,325	264,677
Passenger Load factor	64%	52%
Yield per RPK - USc	18.93	17.07
Employees	393	376
ASK's per employee - '000	848	704
Revenue per employee - US\$'000	129,155	83,502
Profit/(Loss) per employee - US\$'000	-	-
Block hours	84,606	117,376
	12,369	12,369
Fleet Size at year end		
ATR 72 - 500	5	5
ATR 42 - 600	2	2
ATR 42 - 500	1	2
ATR 42 - 320	1	1
Total numbers of aircraft	<u>9</u>	<u>10</u>
Grounded aircrafts		
ATR 42 - 320	1	1
ATR 42 - 600	2	2
ATR 42 - 500	0	0
ATR 72 - 500	0	0
Total	3	3

PRECISION AIR SERVICES PLC

**CONSOLIDATED AND SEPARATE STATEMENTS OF PROFIT OR
LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2022**

	<u>Notes</u>	<u>31-Dec-22</u> TZS '000	<u>31-Dec-21</u> TZS '000
Revenue	6	117,756,020	71,152,646
Cost of sales	7	(114,318,100)	(77,476,203)
Gross Profit		<u>3,437,920</u>	<u>(6,323,557)</u>
Other income	8	(2,468,917)	538,681
Marketing expenses	9	(1,642,285)	(1,107,188)
Impairment of receivables	18	-	-
Write off of unknown debits	18	-	-
Administrative expenses	10	(13,876,103)	(18,033,735)
Aircraft impairment losses	13	-	-
Reversal of impairment loss	13	-	-
Reversal of fair value loss		-	-
		<u>(17,987,305)</u>	<u>(18,602,242)</u>
Operating profit /(loss)		(14,549,385)	(24,925,799)
Finance costs	11	(15,649,270)	(18,236,321)
Loss on foreign currency exchange	12	-	-
Loss before tax		(30,198,655)	(43,162,120)
Income tax credit/(expense)	21(b)	58,878	35,576
Other comprehensive income		<u>-</u>	<u>-</u>
Total comprehensive income		<u>(30,139,777)</u>	<u>(43,126,544)</u>
Other comprehensive loss (items that will not be reclassified to profit and loss)			
Aircraft impairment loss (net)		-	-
Total comprehensive loss		(30,139,777)	(43,126,544)
		<u>(30,139,777)</u>	<u>(43,126,544)</u>

PRECISION AIR SERVICES PLC

CONSOLIDATED AND SEPARATE STATEMENTS OF FINANCIAL POSITION

	Notes	<u>31-Dec-22</u> TZS '000	<u>31-Dec-21</u> TZS '000
ASSETS			
Non-current assets			
Property and equipment	12	33,816,364	59,064,871
Intangible assets	13	657,854	582,673
		<u>34,474,218</u>	<u>59,647,544</u>
Current assets			
Inventories	17	9,371,559	8,710,541
Trade and other receivables	18	12,732,016	4,463,146
Prepayments	19	58,322	74,912
Other current financial assets	16	1,756,135	3,683,125
Cash and short-term deposits	20	8,688,558	1,020,270
		<u>32,606,590</u>	<u>17,951,994</u>
TOTAL ASSETS		<u>67,080,808</u>	<u>77,599,538</u>
EQUITY AND LIABILITIES			
Equity			
Issued capital	22	3,209,454	3,209,454
Share premium	22	10,490,987	10,490,987
Accumulated losses		(483,854,516)	(453,629,244)
		<u>(470,154,075)</u>	<u>(439,928,803)</u>
Non-current liabilities			
Interest bearing loans and borrowings	23	-	-
Deferred tax liability	21(c)	-	-
Lease Liability		3,492,507	3,492,507
		<u>3,492,507</u>	<u>3,492,507</u>
Current liabilities			
Interest bearing loans and borrowings	23	393,852,293	381,562,013
Overdraft		879,543	981,733
Trade and other payables	24	119,591,425	115,282,776
Lease Liability		1,542,418	1,542,418
Sales in advance of carriage		14,998,919	11,616,507
Corporate tax payable		1,765,759	1,938,365
Tax payable (Other tax Payables)	21(a)	1,112,019	1,112,019
		<u>533,742,376</u>	<u>514,035,831</u>
TOTAL EQUITY AND LIABILITIES		<u>67,080,808</u>	<u>77,599,535</u>

PRECISION AIR SERVICES LIMITED

SEPARATE STATEMENT OF CHANGES IN EQUITY (Continued)
FOR THE YEAR ENDED 31 DECEMBER 2022

	<u>Note 24</u> <u>Issued</u> <u>capital</u>	<u>Note 24</u> <u>Share</u> <u>premium</u>	<u>(Accumulated</u> <u>losses) /</u> <u>Retained</u> <u>earnings</u>	<u>Total</u> <u>equity</u>
At 1 January 2022	3,209,454	10,490,987	(453,629,244)	(439,928,803)
Correction Prior Years	-		-	-
Restated	3,209,454	10,490,987	(453,629,244)	(439,928,803)
Disposal	-	-	-	-
Loss for the year	-	-	(30,198,655)	(33,250,292)
Other comprehensive income	-	-	-	-
Total comprehensive income	-	-	(30,198,655)	(33,250,292)
At 31 December 2022	<u>3,209,454</u>	<u>10,490,987</u>	<u>(483,827,899)</u>	<u>(473,179,095)</u>
At 1 Jan 2021				
As previously stated	3,209,454	10,490,987	(410,467,124)	(396,766,683)
Prior year adjustments (Note 35)	-	-	-	-
As restated	3,209,454	10,490,987	(410,467,124)	(396,766,683)
Loss for the year	-	-	-	-
Other comprehensive income	-	-	(43,162,120)	(43,162,120)
Total comprehensive income	-	-	(43,162,120)	(43,162,120)
At 31 December 2021	<u>3,209,454</u>	<u>10,490,987</u>	<u>(453,629,244)</u>	<u>(439,928,803)</u>

PRECISION AIR SERVICES PLC
CONSOLIDATED AND SEPARATE STATEMENTS OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2022

	Note	<u>31-Dec-22</u> TZS '000	<u>31-Dec-21</u> TZS '000
Operating activities			
Loss before tax		(30,198,655)	(43,162,120)
<i>Adjustments for:</i>			
Depreciation of property and equipment	13	23,964,992	25,677,262
Amortisation of intangible assets	14	89,924	98,266
Interest on borrowings	11	13,234,020	16,830,883
Exchange loss/(gain) on borrowings (Net unrealised forex)		1,567,046	23,168
Provision for bad debts		-	51,681
Impairment of property and equipments	13	9,911,987	1,349,234
Interest expense on lease	26		493,086
Net Cashflow before changes in WC		22,210,703	1,344,959
<i>Working capital adjustments:</i>			
Decrease /(Increase) in inventories		(661,018)	2,720,364
Decrease /(Increase) in trade and other receivables		(6,341,880)	(2,643,834)
Decrease /(Increase) in prepayments		16,590	(20,151)
Increase/(decrease) in deferred revenue as previously stated		3,382,412	(3,242,643)
Increase /(Decrease) in trade and other payables		4,136,043	8,679,457
Cash utilised in/generated from operations		22,742,850	6,838,152
Income tax paid	21	(534,743)	(205,376)
Net cash flows from operating activities		22,208,108	6,632,776
Investing activities			
Acquisition of computer software	14	(165,106)	(196,105)
Proceeds from sale of property and equipment		(3,641,390)	16,500
Purchase of property and equipment	13	(8,628,471)	(7,012,253)
Net cash flows used in investing activities		(12,434,697)	(7,191,858)
Financing activities			
Repayment of borrowings			
-interest	23	0	(20,834)
-principal	23	(1,390,860)	(222,639)
Payment of interest on lease liabilities		0	(493,086)
Lease Liability/ Repayment of principal portion of lease liabilities		0	(822,020)
Net cash (used in) generated from financing activities		(1,390,860)	(1,558,579)
Net (decrease)/increase in cash and cash equivalents		8,383,281	(2,117,661)
Net realised foreign currency exchange difference		(611,803)	(79,870)
Cash and cash equivalents at start of the year	19	38,537	2,236,068
Cash and cash equivalents at year end	19	7,809,015	38,537



Unaudited financial statements above were authorized by

Name: DEUSDEDIT MUSA Title: CFO

Signature: _____

Name: Patricia Mwanza Title: GM&CEO

Signature: _____

